

## **C.R.E. ADVISORY** *on-call*™

**Mission:** Assist both experienced and novice commercial real estate buyers target, examine, evaluate and acquire the best parcels to meet their long-term needs and goals. Develop ongoing relationships with clients as their Commercial Investment Manager to maximize their Accumulation of Capital via commercial real estate over their lifetimes.

**Services:** We manage our client's entire transaction from asset selection to closing, then beyond. Investors, Owner-users and Developers each have unique needs and long-term goals that we take into account during the transaction process. Access our deep network of experts in the real estate industry to enhance the transaction and profitability.

### Real Estate Team Building

- We help build and complete your professional team, resulting in successful transactions
  - Legal, Financial, Title, Realtor, Appraisal, Engineer, and many others
- Lasting team for future opportunities and success

### Asset Selection and Decision Making

- Choosing Alternative Investments Profitably
- Valuation Modeling
- What is the True Return on the Investment – ROI
- Market and Demographic Research & Statistics
- Prepare Projections

### Contract & Closing

- Third Party/Team Coordination & Negotiation
- Capital Budget
- Cost Segregation
- Due Diligence
- Commercial Lending
  - Identify Alternative Loan Structures
  - Optimal Financing that fits into long-term goals
  - Competitive Bidding by Preferred Lenders

### Post-Closing

- Network Access to reliable services and professionals
- Annual Property Review to Enhance Property Ownership

***“THE Consultants for Capital”®***